



COMPANY PROFILE • 2026

Consulting, minerals & commodities trading, and infrastructure & lighting products — connecting suppliers and clients across Oman, India, and Asia since 2010.

Ruwi, Muscat, Sultanate of Oman

Bangalore, Karnataka, India

Est. 2010

WHO WE ARE

A Journey Since 2010

Started in 2010, NEXT STEP excels in setting up comprehensive business units tailored to the diverse needs of our clients. We are renowned for designing and implementing efficient business processes, with an approach built around seamless operations and maximum client satisfaction.

Our team of professionals excels in identifying strategic opportunities, facilitating transactions, and ensuring the authenticity of business engagements — from market analysis and feasibility studies to project management.

We facilitate seamless trading operations across diverse commodities. Partnering with reputable suppliers in Egypt, Oman, Russia, and Saudi Arabia, we import limestone, dolomite, steel billets, and other essential materials to meet the demands of Asian markets — backed by a robust network and logistical expertise.

Our objective is simple: quality products at competitive prices, delivered with superior service, professionalism, and a commitment to exceeding industry standards.

2010

Founded, consulting & trading

4+

Countries of sourcing partners

2

Offices — Muscat & Bangalore

SERVICES

Consultation Services

At NEXT STEP, we operate a dedicated consultation service, facilitating transactions by identifying and verifying buyers and sellers through our own centres with experienced calling agents — underscoring our commitment to secure and authentic business dealings.

Project Funding & Strategic Marketing Partners: led by seasoned professionals with decades of experience, this division specialises in project funding and economic advisory services — comprehensive support in project finance, fund management, marketing, and economic strategy, leveraging our partnerships and insights to optimise project outcomes.

- Market analysis
- Feasibility studies
- Project management
- Buyer & seller verification
- Project finance & fund management
- Economic & marketing strategy

SINCE 2012

Trading Minerals

01 Quartz — Pioneers in the quartz industry, among the largest exporters to the Middle East, China, Japan, South Korea, Malaysia, and Singapore. Granular and glassy quartz for semiconductor, glass manufacturing, ceramics, and solar panel sectors.

02 Manganese Ore — Partnering with mines in South Africa and Oman, supplying China and the Middle East. Beneficiary plant partners upgrade ore from low to high grade to meet year-round demand.

- 03 **Laterite Ore with Nickel Deposits** — Partnering with mines in Oman; exploration and supply primarily serving cement plants in the UAE.
- 04 **Copper Ore** — Exploration in Madagascar, with future beneficiation plant installations planned to enhance production capabilities.
- 05 **Barytes Ore** — Purchased from Indian government-controlled mines and supplied to China and the Middle East for petroleum oil-drilling companies.
- 06 **Lithium Ore** — Positioned in Madagascar, our partnership in lithium mining supports global demand for lithium-based applications.

COMMODITIES TRADING

Raw Materials, Delivered

Limestone

Partnering with Egyptian and Omani mining companies, imported directly to clients across Asia.

Dolomite

Sourced through partnerships in Oman, supplied for industrial applications across Asia.

Steel Billets

Collaborating with producers in Oman, Russia, and Saudi Arabia; China is our largest client in this sector.

INFRASTRUCTURE CONSULTING & TRADING

Lighting, Surfaces & Décor

We are principal consultants for a range of materials from reputed Indian manufacturers, and we exclusively promote their products worldwide — spanning architectural lighting, decorative fixtures, premium surfaces, and smart-home fittings.

LIGHTING



- Residential & industrial lighting fixtures
- Architecture lighting systems
- Indoor & outdoor solar light fixtures
- Luxury decorative lighting

SURFACES & DÉCOR



- Engineering quartz slabs for kitchen countertops
- Decorative & normal wash basins and platforms
- New-technology wall cladding tiles & Blackberry tiles
- Sandstone customised outdoor & indoor blocks

FURNITURE & CRAFT



- Gemstone decorative dining tables
- Luxury handmade craft items
- MDF plywoods

SMART HOME



- Bladeless, high-tech & jumar light-decorated fans
- High-tech remote-controlled bathroom fittings
- Fully automated house systems

LEADERSHIP

Our Team

Mr. K. Mahesh Rao

FOUNDER & MANAGING DIRECTOR

Serves as International Business Development Director, directing our international business initiatives. Drawing on an academic foundation in

Mr. Tarun Bansali

DIRECTOR

A young and dynamic strategic management professional leading our strategic management efforts, leveraging an educational background in

Industrial Production from Bangalore University and over 20 years in the industry, he specialises in trading metals and mining mineral ores.

Project Management to strengthen Next Step's direction and operational efficiency.

TRUSTED BY

Our Clients

ISRO	HILTON	CONCORD	PRESTIGE
SOBHA	JW MARRIOTT	ALCOVE BUILDERS	BENGALURU AIRPORT
GOOGLE			

GET IN TOUCH

Contact Us

Discover the NEXT STEP advantage today. Contact us to explore how our comprehensive consulting, mining, trading, and lighting expertise can accelerate your business objectives.

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